## [ACCOUNT LOGO]

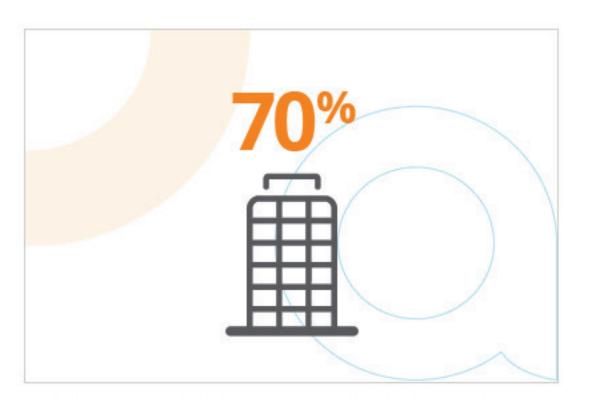
SFX: [Account Logo] fades on

VO: Hello,...



SFX: [Account logo] reduces and moves to right; Aruba logo animates on and grey line grows vertical from center.

VO: We've created a custom report for you that outlines some potential opportunities for your organization as you face the challenges of the new, work-from-home hybrid workplace.



SFX: [Account logo], Aruba logo and grey line transition off. "70%" and background transition on. Office icon "draws" on. Line should never feel static. Background will animate in subtle transitions.

VO: Did you know that on average, 70%



SFX: "OF ALL EMPLOYEES" slides/fades on from right-shoving "70%" off to the left. Office Icon unspools and morphs into House Icon (changing color to light blue).

VO: ... of all employees who used to work from the office...



"NOW WORK FROM HOME" slides/fades on from right. House Icon completes metamorphasis.

VO: ... now work exclusively from home?



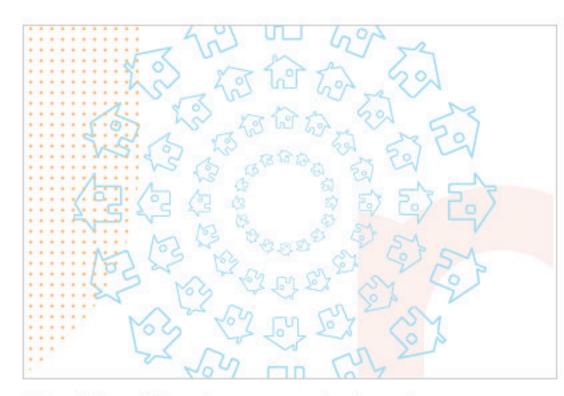
SFX: "ARUBA HYBRID WORKPLACE" slides in from left (grey) and right (blue)—meeting and merging in the middle (shifting to orange). "hybrid device" icon draws on.

VO: Fortunately,



SFX: "ARUBA HYBRID WORKPLACE" reduces and shifts to orange.
"hybrid device" icon completes.

VO: ...with a hybrid workplace solution from Aruba...



SFX: Additional 'house" icons appears (each ring alternating rotation directions like a kaleidoscope)

VO: ...you can achieve your long-term goals,...



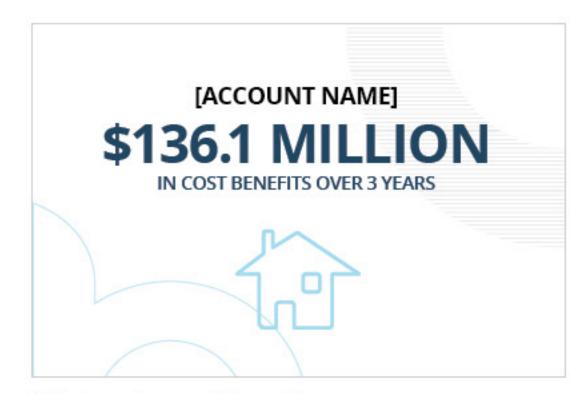
SFX: Text lines slide in sequentially from alternating sides (right/left)—slow but don't halt (over the top of rotating houses).

VO: ...while delivering cost savings and productivity benefits in the process.



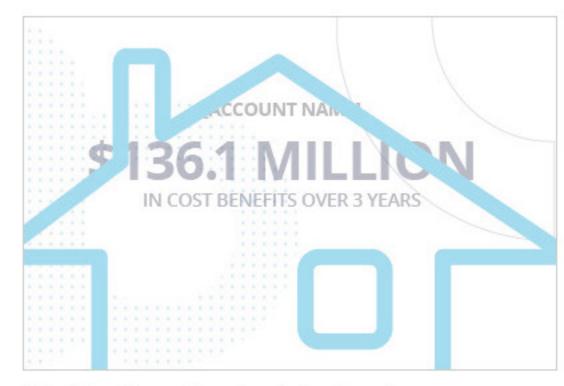
SFX: 'house''icon reduces, Text exits (slides left/right). Account name and \$\$ fade on.

VO: ...In your case, a significant amount.



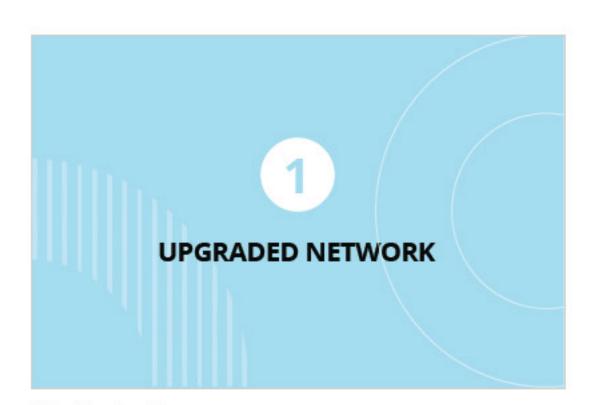
SFX: Account name and \$\$ complete.

VO: This conservative estimate of your organization's potential savings ...



SFX: "House" icon enlarges (user "enters" house)

VO: ... is based on four key factors.



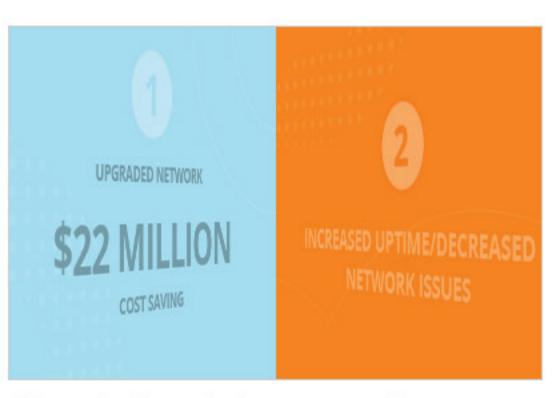
SFX: First "wall"—animates on

VO: First, upgrading to an Aruba network...



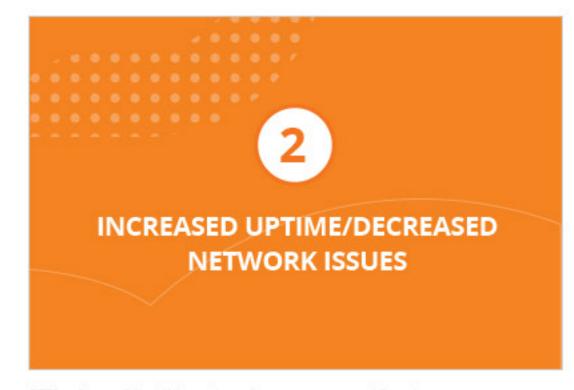
SFX: "\$22 MILLION..." appear s/bumps up from below

VO: ... will transform performance and increase efficiency, resulting in cost savings.



SFX: room (walls) rotate (as if viewer is at center of a room—viewer is static). First room grphics fade...

VO: Also,...



SFX: Second "wall" text/graphics—animates (draw) on

VO: Arub a networks utilizes AI to find and solve problems before they ever happen,...



SFX: "\$50.6 MILLION..." appears/bumps up from below

VO: ...resulting in savings from faster issue resolution and increased uptime.



SFX: room spins tranistion to 3rd wall.

VO: In addition,...



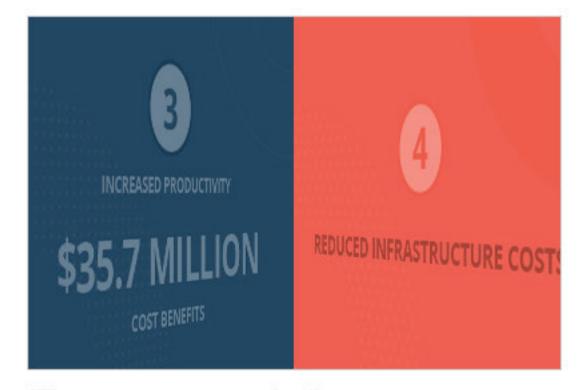
SFX: Walls turn...Third "wall" text/graphics—animates (draw) on

VO: ... increased productivity delivers significant financial benefits—



SFX: "\$35.7 MILLION..." appears/bumps up from below

VO: ...improved performance, better user experiences, and increased network availability to start.



SFX: room spins tranistion to 4th wall.

VO: And finally,...



SFX: Fourth "wall" text/graphics—animates (draw) on

VO: ... you'll benefit from downsizing your real estate footprint.



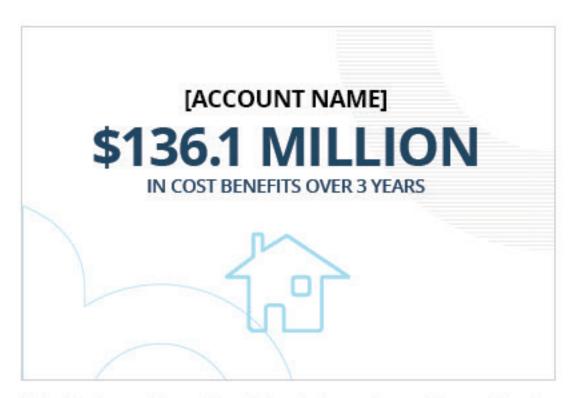
SFX: "\$27.8 MILLION..." appears/bumps up from below

VO: Even a 5% reduction can make a huge difference.



SFX: Pan to ceiling panel...

VO: There it is.



SFX: Background graphics shift and redraw. Account Name, \$\$ and text appear.

VO: Add it all up, and the benefits from upgrading...



SFX: Icons shift and redraw

VO: ... to an Aruba hybrid workplace solution are hard to ignore.



SFX: Icons shift and redraw

VO: All the while for tifying your network for years to come.



SFX: Background graphics shift and redraw. Account Name drops to center. \$\$ and text fade off.

VO: So, let's talk.

## [ACCOUNT LOGO]

- SFX: Colors animate off and logos and CTA appear...
- VO: We welcome the opportunity...



SFX: Colors animate off and logos and CTA appear...

VO: to share your personalized executive summary report and discuss the potential benefits in greater detail.